

**SPECIAL PROJECT**

# **Iron Ore Markets Forecast Till 2025**

World market, Russia, Ukraine

## **The research includes:**

- Outlook of the key regional steel markets
- Forecast of production, consumption and trade balances of the global and Chinese iron ore markets
- Forecast of iron ore prices in the global market
- Analysis of the global market influence on the CIS markets
- Features of Russian and Ukrainian producers of iron ore
- Analysis and forecast of domestic consumption of iron ore in Russia and Ukraine
- Analysis of iron ore supply to the key consumers and possibility of purchases diversification
- Analysis of iron ore production and transportation costs in Russia and Ukraine
- Analysis of competitiveness of the CIS iron ore exporters, exports forecast
- Analysis of railways and ports infrastructure in Russia and Ukraine.

## How to order the research?

The price of the basic version that includes a pdf research and an Excel statistical supplement makes (VAT included):

USD	RUB	UAH
9 700	320 000	79 000

**Extra data and parts that can be included into the report if needed by the Customer are as follows:**

- Database of the scheduled launches of new iron ore production capacities worldwide and in the CIS;
- Detailed performance indicators of Russian mining companies;
- Price formulae of long-term contracts acting in Russian iron ore market;
- Dynamics of costs for iron ore, sintering ore, concentrate and pellets production by Russian companies;
- A detailed analysis and forecast of crude steel and steel products' markets in China, Europe, Asia, Russia and the CIS states;
- A detailed analysis and forecast of Chinese and Kazakh iron ore markets;
- Outlooks of iron ore deposits;
- Other issues on this subject that are of interest to the Customer.

## Contacts:

To get more information on this research and discuss its adaption to your specific needs, please, contact any of our offices:

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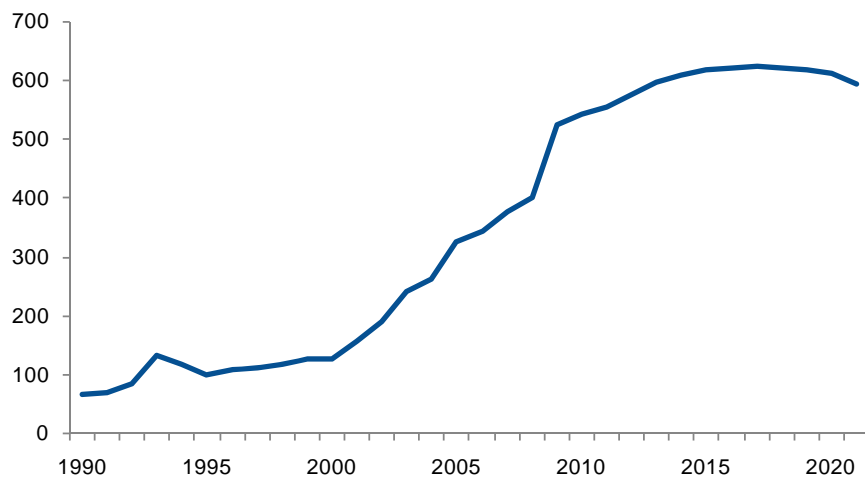
**[www.metalexpertresearch.com](http://www.metalexpertresearch.com)**

## Why is this research efficient?

The global market of iron ore is facing significant changes:

- China's steel consumption will slow down and reduce. As a result, 4 out of every 5 new projects will not meet demand for their iron ore output;

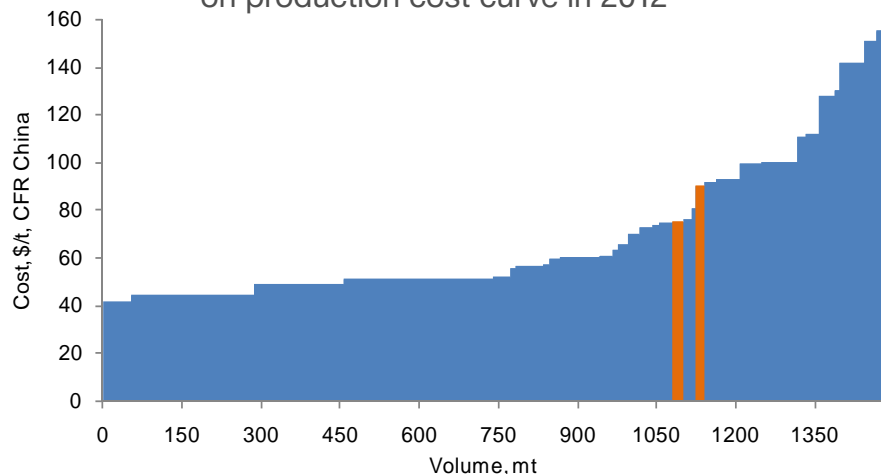
Actual and expected steel consumption by China, mt



Sources: Worldsteel, Metal Expert Consulting

- the share of the Big Four will be steadily declining, competition will be getting tougher;
- Iron ore market will enter the phase of price cuts, so reduction of production and transportation costs will become a priority.

Positions of the CIS suppliers of concentrate on production cost curve in 2012



Source: Metal Expert Consulting

- developments in global iron ore market affect Russian and Ukrainian markets greatly:
  - being formula-based, the CIS prices for iron ore follow global trends;
  - when iron ore prices go down worldwide, most Russian producers will lose competition in Europe and China because of higher production costs;
  - Consequently, investments into railway and ports infrastructure will be necessary.

## Results of the research will enable

### STEELMAKING COMPANIES TO:

- get an independent outlook of global and Russian iron ore markets
- build an efficient strategy of purchases and ensure raw material security
- compare own costs to those of competitors
- form an efficient strategy of domestic sales to the free market and/or exports

### TRANSPORT COMPANIES TO:

- estimate and forecast routes, volumes and structure of iron ore freights

### INVESTMENT COMPANIES AND BANKS TO:

- receive an evaluation of raw material security and competitiveness of steelmaking assets
- find raw material and transport assets attractive for investments

## Why is our product unique?

The main advantage of the research is a complex review of all the aspects of iron ore business in the CIS states. We use only trustworthy source data on prices and volumes.

All the forecasts are based on our own methods that have been successfully used for the analysis of steel and raw material markets.

**Our research is unique** because it is focused on Russian and Ukrainian markets which is reflected in:

- understanding of real outlooks of iron ore consumption;
- characteristics of iron ore producers (chemical composition of products, volumes, capacities extension);
- analysis of customers' provision with various types of iron ore and possibility of purchases diversification;
- analysis of domestic and export pricing;
- analysis of production and transportation costs of iron ore;
- analysis of the issues on development of ports and railway infrastructure;
- usage of own methods in iron ore market forecasts, in particular, an optimization model for evaluating outlooks of iron ore exports from the key regions, including the CIS states.

## About us

Metal Expert Consulting is a functional unit of Metal Expert that renders consulting services:

- Market researches and recommendations
- Development (optimization) of the market strategy
- Conceptual research of projects
- Development of pre-feasibility studies of investment projects
- Investigation of investment projects
- Independent monitoring of implementation of investment projects
- Informational and analytical support of commercial negotiations

## Our advantages:

- Many years' experience of analytical activity (we have provided consulting services since 1996), deep understanding of the industry;
- Monitoring of developments in the key regional markets by commodities;
- Use of both widely available and exclusive data sources;
- effective methodology of setting up consulting projects that guarantees good results in conditions of limited resources and time;
- staff potential including experience of over 300 qualified experts and market analysts;
- Status of a private independent company provides for objective assessment.

## Our customers

